



CHESAPEAKE

Educate. Empower. Energize.

Get the Most out of Your Membership

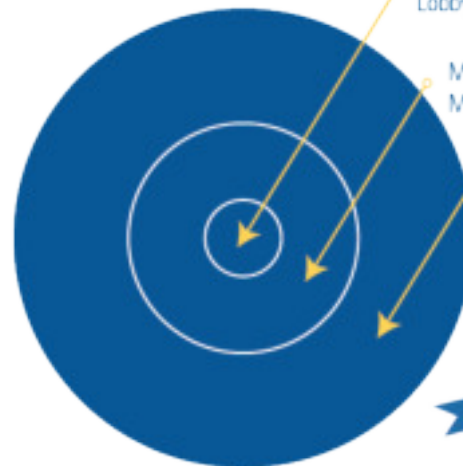


ACTIVE MEMBERS SUCCEED!

Included Services/Items:

- Facility usage: classrooms and conference rooms. There is also a "floating office" for member use
- Workforce development
- Educational classes at member pricing
- LinkedIn Member Product Promotions to 12,000+ followers

Your Membership
Dollars at Work for You



Human Resources
Legal Guidance
Lobbyist Legislative Support

Member Communications
Marketing Services

Member Support Activities
Building Rent
Staff Salaries



ASSOCIATE PARTNER MEMBERSHIP

(\$1,710/annually)

Included Services/Items*:

- Director's Circle Partners are recognized on every IEC Staff email signature (name and logo) and appear in every monthly Wired In and Apprenticeship newsletter
- Automatically on 2018 apprentice Safety Shirts. Extra Large Company name and Logo featured. 2018 apprentice enrollment expected to be 700 students.
- Director's Circle Sponsors will automatically be Golf Tournament Event Sponsors; this includes a Foursome for each Sponsor.
- A one page ad in the annual Apprenticeship Graduation Brochure
- Each Director's Circle company will be featured in the Director's Linked In blog, which enjoys a large audience, and is automatically populated out to several other digital platforms
- Recognition as a sponsor of SkillsUSA

*If membership dues are not up to date and paid in full, or scheduled with Director of Membership, your company will not be able to sponsor or co-sponsor any of our annual events.

DIRECTOR'S LEVEL SPONSORSHIP

(\$10,000 plus \$1,710/annually)



CHESAPEAKE

Educate. Empower. Energize.

WHY JOIN?

**Exclusive Member Benefits,
Continuing Education, Networking Opportunities
& More!**

PARTNER BENEFITS



About IEC Chesapeake

One of the largest chapters of the Independent Electrical Contractors Association (IEC), IEC Chesapeake (IECC) includes over 150 contractors and industry partners representing over 10,000 men and women in all facets of the electrical and HVAC industries. Our strong infrastructure and our relationships with other organizations and community colleges allow us to provide advanced, Hands-On education and additional resources to members as far north as Philadelphia, and as far south as Virginia. Our Online program has included students as far away as Germany. While it is impossible to include all of the benefits our members receive, we encourage you to take a look at just some of the reasons the IECC family continues to grow.



General Member Benefits

- Use of our 30,000 sq. ft. facility in Laurel, MD for training or events, and access to our 5000 sq. ft facility in Dulles, VA
- Access to association committees and Strategic Planning to better shape the organization mission.
- Access to exclusive discounts and incentive programs provided by local and national industry partners, including Home Depot, STAPLES, Federated Insurance, and more
- Membership also provides marketing benefits, in that we offer Partners the opportunity to post company milestones, new products and announcements in our "Wired In" monthly newsletter and on our social media pages.

Continuing Education

- Specialty training in Solar, Safety, Generators, Fire Alarm Systems, Motor Controls, Low Voltage, Data and Video, and Wind Energy
- NICET classes in person and online
- NABCEP approved service provider for administering the Entry Level PV Systems exam
- BICSI Approved Training
- Business management classes, including position-specific training
- Business productivity seminars covering new products, software, and management techniques
- IECC is developing new training resources for employees related to financial planning and professional etiquette

Networking Opportunities

- IECC regularly hosts networking events to foster relationships between contractor members and Industry Partners, including social mixers, Golf Tournaments, charity benefits, Brewery Events, Fishing Tournaments, and Open Houses.
- IECC actively builds new relationships with new industry partners, including distributors, manufacturers, builders, banks and financial institutions, and more.